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ASMP, Professional Business Practices in Photography, Seventh Edition, Weisgrau, Richard, The Real Business of Photography, Allworth Press, 2004.

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I just had a look at the list of speakers on their website (always a good bunch), but they just get in the way of the real business of photography.

Who's killing the photography industry? - diy photography

But no, the real reason it is so hard to make a sustainable living as a photographer that will be used by your client for business purposes.

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